

Spokane Racquet Club Board Meeting

January 17, 2018

Present: Jerry Neff, Gary Gainer, Bob Kimbrough, Stephanie Butler, Craig Juhre, Jeff Owens, Pat Sowder

Unable to attend: Clint Harames, Steve Carlson, Joe Palozzolo

Guest: Todd Erickson, club member for the last two years and active volunteer with special projects

The meeting called to order by President Gary Gainer at 6:03. Gary verified that a quorum was present.

Minutes: It was moved, seconded, and passed to approve the minutes of the November 15 meeting

Finance Committee Report: The proposed 2018 budget was presented and discussion followed concerning the detail in the budget, the lack of long range projections, and several line items. Bob Kimbrough and Manager Kay Menzies (via phone) explained the rationale behind many of the projections. It was decided to lower the projected lesson revenue and swim membership revenue in the budget.

It was moved by Stephanie Butler, seconded by Jeff Owens, and passed unanimously to adopt the budget as modified.

Todd Erickson encouraged the Board to not underestimate the possibility of member involvement to help with projects at the club. For example, the project to repair or replace the outside stairs from the parking lot to clay courts could be done very economically by volunteers.

Management Report: Gary led the discussion on the following management issues.

Process for nomination of Board members: An adjustment to the bylaws is necessary.

It was moved by Gary, seconded by Stephanie and unanimously passed that Article IV, part 4 of the Restate Bylaws be revised as follows: Delete "...of not less than five (5) members, not more than one of whom shall be then a member of the board." Insert "...consisting of the members of the Board as a committee as a whole."

Initiation fee: Discussion was held on the effect initiation fees have on club membership with the recruitment of new members and the retention of members.

It was moved by Gary, seconded by Jeff and passed unanimously to set the following initiation fee schedule: family membership--\$150; individual membership--\$100; junior membership--\$50; junior clinic membership--\$25.

Tournament Report: The tournament held this past weekend was small but enjoyable for those who participated. Gary read Joe's report on the tournament events he is considering for the year. Todd Erickson volunteered to help with tournament planning and promotion.

Planning for the Club's Future: Gary led a discussion on the need for the Board to consider the future of the club and to try to come to a consensus about the direction we should take ranging from closing and selling the property, maintaining the status quo with little growth or improvement, expanding our options by adding something new at the club such as a partnership with another group like the badminton group, or another vision for the future. A long range plan is needed. The need for future projects such as replacement of the outdoor courts was also discussed. In conclusion, it was decided that the board needs to spend more time on our future planning. Gary suggested that we consider bringing in an outside advisor to help facilitate this discussion at a planning retreat.

Gary asked Craig Juhre to bring his ideas on a business model for the club to the next meeting for the board to evaluate.

There being no further business, the meeting was adjourned at 8:30.

Pat Sowder
Secretary